

# Field Sales and Services

Fleet Management Solution

## Drive Productivity and Sales With Real-Time Visibility

Field sales and service teams are under increasing pressure to find new customers while keeping the existing ones happy. Gaining a competitive edge without hiring additional staff can be challenging. Geotab's fleet management solutions provide the insight, visibility, and actionable alerts to increase productivity, reduce costs, and boost customer service.

## Business Intelligence for Tangible Results

- + Ensure timely service with efficient route planning.
- + Improve safety with benchmarking and in-vehicle driver coaching.
- + Lower costs related to insurance and accidents.
- + Increase fuel efficiency by reducing fuel-wasting driving practices, such as idling.
- + Eliminate costly downtime and lower maintenance costs.



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management by measurement

# Geotab Open Platform for Telematics

## Boost Productivity & Decrease Costs

- + Dispatch closest and skilled driver
- + Reduce payroll hours and overtime spend
- + Increase service calls per day
- + Service route optimization
- + Connect to mobile workforce and assets
- + Accurate ETA's
- + Customer zones and geofencing

## Improve Driver Safety

- + Risk & safety reports
- + In-vehicle, proactive coaching with customized messaging
- + Instant accident notifications
- + Monitor seat belt use
- + Detect reverse driving

## Manage Compliance

- + Improve worksite compliance
- + DVIR (Vehicle inspections)
- + Set rules and alerts to your policy

## Expandability

- + IOX Technology
- + Asset Tracking
- + Driver ID
- + Mobile apps
- + Open data integration with SDK

## Optimize Fleets & Cut Fuel Costs

- + Predictive maintenance for reduced downtime
- + Improve fuel economy
- + Reduce unnecessary idling and fuel spend
- + Reduce speeding
- + Receive engine diagnostics and alerts
- + After hour usage



### Geotab GO7 Telematics Device

- + Fast GPS acquisition time
- + Captures rich, second-by-second data
- + Ultra-accurate engine diagnostics
- + High-quality recording

## Do more with your data

- + Appointment Scheduling & Dispatching
- + Paperless Forms and Invoices
- + Mobile Workforce Management
- + Timecard App



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